

Online Services: Comparing CSP and the EA

COMMERCIAL CUSTOMERS



| | CSP ¹ | EA ² |
|-------------------|---|---|
| Minimums | <p>1 User Subscription License (User SL)</p> <ul style="list-style-type: none"> Online Services Subscriptions may be started with any product which is not designated as an ADDON | <p>500 User SLs</p> <ul style="list-style-type: none"> Minimums must be met with Enterprise Online Services (EOLS) User SLs: Microsoft 365 E3/E5, Office 365 E1/E3/E5, EMS E3/E5, Intune Any number of User SLs which are not EOLS may additionally be added to the Enrollment |
| Products | <p>Windows 10 Enterprise</p> <ul style="list-style-type: none"> E3, E5, VDA E3 <p>Office 365</p> <ul style="list-style-type: none"> E1, E3, E5, F1 Business, Business Essentials, Business Premium All components Project Online, Visio Online, PowerApps, Flow <p>Enterprise Mobility + Security</p> <ul style="list-style-type: none"> E3, E5 All components <p>Microsoft 365</p> <ul style="list-style-type: none"> E3, E5, F1 Identity & Threat Protection, Information Protection & Compliance Business <p>Dynamics 365</p> <ul style="list-style-type: none"> All Enterprise Plans and Apps Business Central Essential, Business Central Premium, Team Members | <p>Windows 10 Enterprise</p> <ul style="list-style-type: none"> E3, E5, VDA, E3, VDA E5 <p>Office 365</p> <ul style="list-style-type: none"> E1, E3, E5, F1 All components Project Online, Visio Online, PowerApps, Flow <p>Enterprise Mobility + Security</p> <ul style="list-style-type: none"> E3, E5 All components <p>Microsoft 365</p> <ul style="list-style-type: none"> E3, E5, F1 Identity & Threat Protection, Information Protection & Compliance <p>Dynamics 365</p> <ul style="list-style-type: none"> All Enterprise Plans and Apps Microsoft Relationship Sales Solutions |
| Availability | <p>Generally, only full User SLs</p> <p>Windows 10 Enterprise: Full User SLs</p> <p>Office 365: Full User SLs</p> <p>Enterprise Mobility + Security: Full User SLs</p> <p>Microsoft 365 Enterprise: Full User SLs</p> <p>Dynamics 365: Full User SLs/Device SLs, Add-on User SLs, From SA User SLs, Qualified Offers</p> | <p>All User SLs</p> <p>Windows 10 Enterprise: Full, From SA, Add-on User SLs</p> <p>Office 365: Full, From SA, Add-on User SLs</p> <p>Enterprise Mobility + Security: Full, From SA, Add-on User SLs</p> <p>Microsoft 365 Enterprise: Full, From SA, Add-on User SLs</p> <p>Dynamics 365: Full User SLs/Device SLs, Add-on User SLs, From SA User SLs, Qualified Offers</p> |
| Self-Provisioning | <p>No</p> <ul style="list-style-type: none"> CSP does not offer this functionality to customers. However, partners may create their own customer-facing portals and enable this functionality | <p>Yes</p> <ul style="list-style-type: none"> Via License Reservation |

¹ The CSP column shows what is programmatically available to the partner

² The EA column shows what is programmatically available to the customer

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| Billing | Upfront monthly, or upfront annually | Upfront annually |
| Adding Licenses and Payment | <p>At any time, payment at next Billing Date</p> <ul style="list-style-type: none"> Monthly: next invoice includes licenses for the next month and pro-rated charges for licenses added in the previous month Annual: next invoice includes charges for added licenses pro-rated to the end of the Subscription | <p>At any time, payment usually at Anniversary</p> <ul style="list-style-type: none"> Payment is due for full months remaining to Anniversary Customers can pay upfront at the point of adding licenses or, if they have used License Reservation, at Anniversary |
| Reducing Licenses | <p>Currently at any time with no penalty</p> <ul style="list-style-type: none"> If licenses are reduced part way through a month/year then fees are pro-rated and refunded at the next Billing Date | <p>At Anniversary, to 500 User SLs</p> <ul style="list-style-type: none"> A minimum of 500 EOLS User SLs must be maintained |
| Tiered Pricing | <p>Limited</p> <ul style="list-style-type: none"> Only for Dynamics 365 Customer Engagement Plan | <p>Yes</p> <ul style="list-style-type: none"> Via Level A to D pricing |
| Price Protection | <p>12 months</p> <ul style="list-style-type: none"> Fixed price protection for the term of the Online Services Subscription | <p>3 years</p> <ul style="list-style-type: none"> Fixed price protection for the full term of the Enrollment |
| Product Use Rights | <p>Generally</p> <ul style="list-style-type: none"> Governed by the Online Services Terms and Product Terms documents The Microsoft Cloud Agreement adds the following restrictions for Windows 10 Enterprise: <ul style="list-style-type: none"> Activation on no more than five OSEs, no downgrade rights, no LTSC rights, no SA, virtual desktops hosted only in Azure or with Qualified Multi-Tenant Hosting partner <p>On-premises CAL Equivalent Rights</p> <ul style="list-style-type: none"> Office 365 E1: SharePoint + Exchange + Skype for Business Standard CALs Office 365 E3/E5: SharePoint + Exchange + Skype for Business Standard and Enterprise CALs EMS E3/E5: Windows Server + Rights Management Services + Microsoft Identity Manager CALs, Advanced Threat Analytics + System Center Configuration Manager CMLs, System Center Endpoint Protection SL Microsoft 365 F1: Windows Server CAL, Advanced Threat Analytics + System Center Configuration Manager CMLs | <p>Generally</p> <ul style="list-style-type: none"> Governed by the Online Services Terms and Product Terms documents <p>On-premises Server Installation Rights</p> <ul style="list-style-type: none"> Microsoft 365 E3/E5: Exchange, SharePoint, Skype for Business Servers <p>On-premises CAL Equivalent Rights</p> <ul style="list-style-type: none"> Office 365 E1: SharePoint + Exchange + Skype for Business Standard CALs Office 365 E3/E5: SharePoint + Exchange + Skype for Business Standard and Enterprise CALs EMS E3/E5: Windows Server + Rights Management Services + Microsoft Identity Manager CALs, Advanced Threat Analytics + System Center Configuration Manager CMLs, System Center Endpoint Protection SL Microsoft 365 F1: Windows Server CAL, Advanced Threat Analytics + System Center Configuration Manager CMLs |
| Customized Use Rights | No | <p>Yes</p> <ul style="list-style-type: none"> Possible via Amendments |
| Customer Documentation | Partner Terms and Conditions, Microsoft Cloud Agreement | Microsoft Business and Services Agreement, Enterprise Agreement, Enterprise Enrollment, Product Selection Form, Customer Price Sheet |

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