Microsoft

Online Services: Comparing CSP and the EA

COMMERCIAL CUSTOMERS

	CSP[1]	EA[2]
Minimums	**1 User Subscription License (User SL)** • Online Services Subscriptions may be started with any product which is not designated as an ADDON	**500 User SLs** • Minimums must be met with Enterprise Online Services (EOLS) User SLs: Microsoft 365 E3/E5, Office 365 E1/E3/E5, EMS E3/E5, Intune • Any number of User SLs which are not EOLS may additionally be added to the Enrollment
Products	**Windows 10 Enterprise** • E3, E5, VDA E3 **Office 365** • E1, E3, E5, F1 • Business, Business Essentials, Business Premium • All components • Project Online, Visio Online, PowerApps, Flow, Stream **Enterprise Mobility + Security** • E3, E5 • All components **Microsoft 365** • E3, E5, F1 • Business **Dynamics 365** • All Enterprise Plans and Apps • Business Central Essential, Business Central Premium, Team Members	**Windows 10 Enterprise** • E3, E5, VDA, E3, VDA E5 **Office 365** • E1, E3, E5, F1 • All components • Project Online, Visio Online, PowerApps, Flow, Stream **Enterprise Mobility + Security** • E3, E5 • All components **Microsoft 365** • E3, E5, F1 **Dynamics 365** • All Enterprise Plans and Apps • Microsoft Relationship Sales Solutions
Availability	**Generally, only full User SLs** **Windows 10 Enterprise:** Full User SLs **Office 365:** Full User SLs **Enterprise Mobility + Security:** Full User SLs **Microsoft 365 Enterprise:** Full User SLs **Dynamics 365:** Full User SLs/Device SLs, Add-on User SLs, From SA User SLs, Qualified Offers	**All User SLs** **Windows 10 Enterprise:** Full, From SA, Add-on User SLs **Office 365:** Full, From SA, Add-on User SLs **Enterprise Mobility + Security:** Full, From SA, Add-on User SLs **Microsoft 365 Enterprise:** Full, From SA, Add-on User SLs **Dynamics 365:** Full User SLs/Device SLs, Add-on User SLs, From SA User SLs, Qualified Offers
Self-Provisioning	**No** • CSP does not offer this functionality to customers. However, partners may create their own customer-facing portals and enable this functionality	**Yes** • Via License Reservation

[1] The CSP column shows what is programmatically available to the partner
[2] The EA column shows what is programmatically available to the customer

	CSP[1]	EA[2]
Billing	Upfront monthly, or upfront annually	Upfront annually
Adding Licenses and Payment	At any time, payment at next Billing Date • Monthly: next invoice includes licenses for the next month and pro-rated charges for licenses added in the previous month • Annual: next invoice includes charges for added licenses pro-rated to the end of the Subscription	At any time, payment usually at Anniversary • Payment is due for full months remaining to Anniversary • Customers can pay upfront at the point of adding licenses or if they have used License Reservation, at Anniversary
Reducing Licenses	Currently at any time with no penalty • If licenses are reduced part way through a month/year then fees are pro-rated and refunded at the next Billing Date	At Anniversary, to 500 User SLs • A minimum of 500 EOLS User SLs must be maintained
Tiered Pricing	Limited • Only for Dynamics 365 Customer Engagement Plan	Yes • Via Level A to D pricing
Price Protection	12 months • Fixed price protection for the term of the Online Services Subscription	3 years • Fixed price protection for the full term of the Enrollment
Product Use Rights	Generally • Governed by the Online Services Terms and Product Terms documents • The Microsoft Cloud Agreement adds the following restrictions: o **Windows 10 Enterprise:** No downgrade rights, no LTSB rights, no SA, virtual desktops hosted only in Azure or with Qualified Multi-Tenant Hosting partner **On-premises CAL Equivalent Rights** • **Office 365 E1:** SharePoint + Exchange + Skype for Business Standard CALs • **Office 365 E3/E5:** SharePoint + Exchange + Skype for Business Standard and Enterprise CALs • **EMS E3/E5:** Windows Server + Rights Management Services + Microsoft Identity Manager CALs, Advanced Threat Analytics + System Center Configuration Manager CMLs, System Center Endpoint Protection SL • **Microsoft 365 F1:** Windows Server CAL, Advanced Threat Analytics + System Center Configuration Manager CMLs	Generally • Governed by the Online Services Terms and Product Terms documents **On-premises Server Installation Rights** • **Microsoft 365 E3/E5:** Exchange, SharePoint, Skype for Business Servers **On-premises CAL Equivalent Rights** • **Office 365 E1:** SharePoint + Exchange + Skype for Business Standard CALs • **Office 365 E3/E5:** SharePoint + Exchange + Skype for Business Standard and Enterprise CALs • **EMS E3/E5:** Windows Server + Rights Management Services + Microsoft Identity Manager CALs, Advanced Threat Analytics + System Center Configuration Manager CMLs, System Center Endpoint Protection SL • **Microsoft 365 F1:** Windows Server CAL, Advanced Threat Analytics + System Center Configuration Manager CMLs
Customized Use Rights	No	Yes • Possible via Amendments
Customer Documentation	Partner Terms and Conditions, Microsoft Cloud Agreement	Microsoft Business and Services Agreement, Enterprise Agreement, Enterprise Enrollment, Product Selection Form, Customer Price Sheet

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